



"The delicacy of tubes.
The authority of transistors."

Confidential Dealer Pricelist: January, 1998
authorized dealers in good standing
US Models (117VAC/60Hz)

| Product: | Suggested Retail Price | Dealer Cost |
|--|-------------------------------|--------------------|
| <i>Cantata</i> TM power amplifier (100w / ch) | \$2,495.00 | \$1,497.00 |
| <i>Black Knight</i> TM power amplifier (175w / ch) | \$3,300.00 | \$1,980.00 |
| <i>Black Knight</i> TM high current (transformer) version | \$3,700.00 | \$2,220.00 |
| <i>Concept 60</i> TM power amplifier (60w / ch) | \$4,400.00 | \$2,640.00 |
| <i>Concerto</i> Preamplifier (Modular - line level) | \$1,900.00 | \$1,140.00 |
| Phono card for <i>Concerto</i> (MM or MC) | \$395.00 | \$237.00 |

Terms:

- 1) 2% discount / 15 days, Net 30 days. A finance charge of 1.5% per month or fraction thereof applies to overdue balances.
- 2) All shipments are F.O.B. Factory.